

**บริษัท สยามโกลบอลเฮ้าส์ จำกัด (มหาชน)**  
**SIAM GLOBAL HOUSE PUBLIC COMPANY LIMITED**

232 หมู่ 19 ต.รอบเมือง อ.เมือง จ.ร้อยเอ็ด 45000  
232 Moo 19 Tumbal Robmuang, Amphur Muang, Roi-et 45000 Thailand

Siam Global House Public Company Limited  
Minutes of the Annual General Meeting of Shareholders 2013

Date, Time and Place:

The meeting was held on Thursday, 4 April 2013, 13.30 hours at Chaophya Ball Room, 2nd Floor,  
The Chaophya Park Hotel, 247 Rachadapisek Road, Dindaeng Sub-District, Dindaeng District, Bangkok

Directors attend the Meeting.

1	Mr. Apisit	Rujikeatkamjorn	Chairman
2	Assoc. Prof. Phornsiri	Thivavarnvongs	Director / Audit & Risk Management Committee
3	Mr. Surasak	Chuntori	Director / Audit & Risk Management Committee
4	Mr. Witoon	Suriyawanakul	Director/ Chief Executive Officer
5	Mr. Anawat	Suriyawanakul	Director
6	Mrs. Warunee	Suriyawanakul	Director
7	Mr. Kajondech	Saengsuphan	Director
8	Mr. Aree	Chavalitchiwinkul	Director
9	Mr. Nithi	Phatrachok	Director

Independent Auditor from M&R Associates Co.,Ltd

1	Mr. Pisit	Chewaruangroch
2	Mr. Korramann	Jaturapornprom
3	Ms. Thiphanya	Siringern

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The number of shareholders attend the Meeting.

Mr. Apisit Rujikeatkamjorn Chairman of the meeting, welcomed the shareholders for their attendance to the meeting and informed that there were 136 shareholders present in person and 362 shareholders were presented by proxies, resulting in total of 498 persons attending the meeting which represented 1,858,025,966 shares in total, equivalent to 86.35 per cent of the total issued and paid-up shares with voting right of the Company, and thereby constituted a quorum as stated under Article 37 in the Company's Articles of Association as there were at least twenty five (25) shareholders or at least one-half of total number of shareholders attending the meeting, holding voting shares of no less than one-third of total issued shares of the Company.

The Meeting Proceed

Mr. Wutthimeth Pakdiwutthi as the spokesman of the meeting informed the meeting that the meeting will be proceeded in order of the agenda, totaling 11 items. Any shareholder may raise a question by showing his hand and giving his name and question to be put to the meeting. Regarding the procedures for voting, counting of votes and result of the votes to be cast for each agenda item, the spokesman informed the meeting as follows:

1. The voting shall be made on a basis of one share per one vote. The Company had prepared voting cards of each agenda item for the shareholders. A total of 13 voting cards for 11 agenda items shall be distributed to each shareholder. It was noted that agenda item 2 regarding the acknowledgement of the company's operating result report of the year 2012, was for acknowledgement only and no voting was required for the agenda item.

2. After the presentation of each agenda item had completed, the meeting would be asked to vote, whereby for sake of convenience and promptness, shareholders who wish to abstain from voting or vote against the item will be asked to show hands so that the staff would pick up their voting cards. Any shareholder not showing their hand shall be considered to vote in favor of the item. Votes shall be counted by barcode scanning. After the votes had been processed, the result shall be announced comprising a number of votes 'approved', 'disapproved' and 'abstained'

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3. In each agenda item, the shareholders may ask questions or make comments by raising their hand. After being permitted by the chairman of the meeting, the shareholder shall give his name to the meeting before making queries or comments directly related to the relevant agenda item. Any queries or comments not related to the agenda items should be made at the end of all agenda items

4. Any queries or comments made should be concise and direct to the point to ensure the meeting proceed smoothly and promptly. In this regard, the Company reserves the right to proceed as it deems appropriate.

The spokesman then invited Mr. Apisit Rujikeatkamjorn, the Chairman of the Company, to be the chairman of the meeting (“Chairman”). Then the meeting proceeded according to the agenda as set out in the invitation letters to the shareholders as follows

Agenda 1 : To certify the minute of the Extraordinary General Meeting of Shareholders No.1/2012 was held on October 1, 2012

The Chairman informed the meeting that the Company had prepared minutes of the Extraordinary General Meeting of Shareholders No.1/2012 and already sent copies thereof to the shareholders, a copy of which had been enclosed as Enclosure No. 1 to the invitation letter for the Annual General Meeting of Shareholders 2013. The Board of Directors of the Company had reviewed the minutes and viewed that it is appropriate to propose the Minutes of the Extraordinary General Meeting of Shareholders No.1/2012 to the meeting for adoption.

The Chairman asked if the meeting has any comments or questions regarding the minutes. As no questions or comments on the said minutes being raised, the Chairman asked the meeting to cast votes on this agenda item:

Resolution: The meeting certified minutes of the Extraordinary General Meeting of Shareholders No.1/2012 by the following votes :

Approve :	1,855,026,544	Votes	Equal to	99.84 %
Disapprove :	-	Votes	Equal to	-
Abstain :	2,999,422	Votes	Equal to	0.16%

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Agenda 2 : To acknowledge the Company's operating result report of the year 2012.

Mr.Witoon Suriyawanakul ,Chief Executive Officer informed the meeting to acknowledge the Company's operating of last year . In the end of year 2012 there were 20 branches and opened in 2012 by 7 branches such as Sakon Nakorn ,Nakon Phanom ,Chaiyaphum , Surin , Pitsanulok , Lamphun and Mukdahan with the total sales areas of 481,556 square meters.

In the year 2102, the Company has net sales Baht 10,782.57 million which increased by Baht 2,594.72 million or 31.69% if compared with last year , other income is Baht 316.25 million which increased from last year by Baht 112.88 million or 55.51 % . It is mainly driven by the in-store promotion with vendors that totaling of revenue is Baht 11,098.82 million increase 32.27% . Gross profit of the year 2012 is Baht 1,616.47 million increase by Baht 306.11 million or 23.36 %,if compare with net sale ,the gross margin is 15.00% decrease from last year about 1.00% due to the simultaneous opening , promotion and advertising is causing gross margin decline. Selling and administrative expenses (SG&A) is Baht 958.63 million which increased from last year by Baht 255.76 million or 36.39%, equivalent 8.89% of sales amount of year 2012, that ratio is increased if compared to the year 2011 is 8.58% . The result from the increasing of number of stores and employees. The net profit is Baht 609.00 million that increase by Baht 118.40 million or 24.13% ,total asset in the end of year 2012 is Baht 12,006.35 million increase by Baht 3,688.48 million or 44.34%.

Resolution: The meeting acknowledged the Company's operating result report of the year 2012.

Agenda 3: To certify and approve the audited financial statements for the year ended 31 December 2012.

The Chairman informed the meeting to consider and approve Balance sheet ,Profit and Loss Statement ,Cash Flow Statement and Audit's report for one year period ended 31 December 2012 and the details are shown in the Annual report 2012 ,which have been audited by Certified Public Accountant , Audit Committee and the Board of Directors respectively

Resolution: The meeting approved the audited financial statements for the year ended 31 December 2012 by the following votes:

Approve :	1,855,025,944	Votes	Equal to	99.84 %
Disapprove :	600	Votes	Equal to	0.00%
Abstain :	2,999,422	Votes	Equal to	0.16 %

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Agenda 4: To consider and approve regarding the allocation of net profit for the year 2012 to the legal reserve and the dividend payment.

Mr.Witton Suriyawanakul , Chief Executive Officer informed the meeting that the Company have to manage the net profit as retained earnings which unless 5 percentages of net profit or 10 percentages of Authorized Capital by laws. So, the board of directors considered to give Baht 30.50 million and/or 5.0082 percentages of net profit in 2012. The policy of Company will pay the dividend payment from the Company's 2012 operating results to shareholder unless 30 percentages of net profit. (If the operating results during a year have no problem.) Which have already been announced in the Prospectus offering ordinary shares to the general public since August, 2009 . For this year the Company has paid the dividend payment to shareholders as follow details;

1. Paying in common stock dividend in amount is not exceeding 358,611,964 shares at the par value Baht 1 per share to the Company's shareholders at the rate of 6 (Six) existing shares per 1 (One) stock dividend totaling not exceeding 358,611,964.00 Baht, or shall be converted for dividend payment at Baht 0.166666666667 per share. In case that any shareholder holds the indivisible share remaining after such allocation, the dividend shall be paid by cash instead of stock dividend at the rate of Baht 0.166666666667 per share.

2. Paying in cash dividend at the rate of Baht 0.018518518519 per share, or not exceeding in total of Baht 39,845,773.78

The total of the stock dividend and the cash dividend payment in a whole year shall be equivalent to the rate of Baht 0.185185185186 per share which can be calculated as in the total amount of approximately Baht 398,457,737.78 or equal to 68.8873% of net profit for the year 2012 after deduct the legal reserve. All dividends shall be deducted for the withholding tax at the rate stipulated by law.

By specifying the list of shareholders who are entitled to receive the all dividend on Monday 11 March 2013, and collecting the name of shareholders, according to section 225 of the Securities and Stock Exchange Act, by way of closing the registration book to suspend the transfer of share on Tuesday 12 March 2013, and fixing the date of dividend payment on Friday 3 May 2013.

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Resolution : The meeting approved the allocation of 2012 profit to the legal reserve and the dividend payment by the following votes

Approve :	1,855,028,164	Votes	Equal to	99.84 %
Disapprove :	-	Votes	Equal to	-
Abstain :	2,997,802	Votes	Equal to	0.16 %

Agenda 5 To approve increase of the registered capital is 373,333,321 shares with the par value of Baht 1 each.

The chairman request the shareholders to approve increase the authorized capital from 2,239,999,926.00 baht to be 2,613,333,247.00 baht. By issued the ordinary shares amount 373,333,321 shares with the par value of Baht 1 each. To provide for the stock dividend 358,611,964 shares and for the exercising of GLOBAL-W 14,721,357 shares.

Resolution : The meeting approved the increase of registered capital by the following votes :

Approve :	1,855,028,164	Votes	Equal to	99.84 %
Disapprove :	-	Votes	Equal to	-
Abstain :	2,997,802	Votes	Equal to	0.16 %

Agenda 6 To approve allow the company to update the memorandum of the company and all important documents which according to capital increasing.

The Chairman explain to the meeting that the Company is increased the authorized capital in agenda 5. So, the company has to amendment of the Memorandum and the Affidavit via the forth item about the authorized capital of company to be conformed to the increasing of ordinary capital of company. This is also include other documents (if any).

Resolution: The meeting approved the amendment and update the important documents of the company by the following votes:

Approve :	1,855,028,164	Votes	Equal to	99.84 %
Disapprove :	-	Votes	Equal to	-
Abstain :	2,997,802	Votes	Equal to	0.16 %

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**Agenda 7** To approve the allocation of additional ordinary shares 373,333,321 shares to support the stock dividend payment about 358,611,964 shares and to support the exercising of the warrant's holder (GLOBAL-W) at the right adjustment total 14,721,357 shares.

The Chairman request the shareholders to approve the allocation of additional ordinary shares amount 373,333,321 shares with par value Baht 1 each, to provide for the stock dividend 358,611,964 shares and the exercising of the GLOBAL-W's holder 14,721,357 shares.

**Resolution :** The meeting approved the allocation of additional ordinary shares by the following votes.

Approve :	1,855,028,164	Votes	Equal to	99.84 %
Disapprove :	-	Votes	Equal to	-
Abstain :	2,997,802	Votes	Equal to	0.16 %

**Agenda 8** To consider and approve the appointment of auditors and to determine auditor fee for the year 2013.

The Chairman informed the meeting to approve and appointment the auditors for review and audit the Company's financial statements. The Company present Mr. Pisit Chewaruangroch with his license no. 2803, or Mr. Methee Ratanasrimetha with his license no. 3425 as the auditors of the company for the financial year 2013 and the the remuneration for the year 2013 is amount 2.0 million baht ( not include other expenses).

**Resolution:** The meeting approved the appointment auditors and fix the remuneration of the year 2013 as propose by the following votes:

Approve :	1,855,028,164	Votes	Equal to	99.84 %
Disapprove :	100	Votes	Equal to	0.00 %
Abstain :	2,997,802	Votes	Equal to	0.16 %

**Agenda 9** To re-appoint directors replacing those who would retire by rotation for another term.

Mr.Witoon Suriyawanakul , Chief Executive Officer informed the meeting that ,the longest directors in the Board to be retired in this year are as follows;

- Mr. Apisit Rujikeatkamjorn
- Assoc.Prof Dr. Montree Soctiyanurak
- Assoc.Prof. Phornsiri Thiwawanwong
- Mr.Anawat Suriyawanakul

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The Nomination and Remuneration Committee are considering the four directors, that appropriate qualifications as required by the Public Company Limited Act B.E. 2535 (1992). The committee also brought into consideration their knowledge, capabilities and experience that will be useful to the Company's business; and therefore proposed the list of qualified candidates to the Board of Directors in the meeting concur with the Shareholders' consideration on the re-appoint of the four directors. But Assoc.Prof Dr.Montree Soctiyannurak does not wish to serve as a director for another term, because he has obligations increase . Therefore resigned before the expiry of term on 6 March 2013 ,according to the company's announcement on the Stock Exchange. The Nomination and Remuneration Committee selected Mr.Pornsak Sakpanphanom to replace Assoc.Prof Dr.Montree Soctiyannurak.

Resolution: The meeting approved and re-appointed 3 directors for another term and elected Mr.Pornsak Sakpanphanom as the Board of director/ Audit committee/ Independent director to replace the director who resigned 1 person , total of 4 persons by approved individually as following votes.

Mr. Apisit Rujikeatkamjorn

Approve :	1,855,028,064	Votes	Equal to	99.84%
Disapprove :	100	Votes	Equal to	0.00%
Abstain :	2,997,802	Votes	Equal to	0.16%

Assoc. Prof.Phornsiiri Thiwawanwong

Approve :	1,855,028,064	Votes	Equal to	99.84%
Disapprove :	100	Votes	Equal to	0.00%
Abstain :	2,997,802	Votes	Equal to	0.16%

Mr. Anawat Suriyawanakul

Approve :	1,814,561,994	Votes	Equal to	97.66 %
Disapprove :	40,466,170	Votes	Equal to	2.18 %
Abstain :	2,997,802	Votes	Equal to	0.16 %

Mr. Pornsak Sakpanphanom

Approve :	1,847,936,246	Votes	Equal to	99.46 %
Disapprove :	100	Votes	Equal to	0.00 %
Abstain :	10,089,620	Votes	Equal to	0.54 %

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**Agenda 10:** To consider and fix director's remuneration for the year 2013.

The Chairman informed to the meeting that the director's remuneration means the remuneration that paid to non employee directors and including the meeting remuneration for every committee. In recent years, the remuneration actually paid was not exceed the limit for approval, which are as follows.

Year	Limit of approval (Baht)	Actually paid (Baht)
2010	6,000,000	2,495,750
2011	6,000,000	2,445,000
2012	6,000,000	2,935,000

The director's remuneration for the year 2013 ,should be presented to the Shareholders' meeting for approval the limit which not exceed 6.0 million baht and equal to previous years.

**Resolution:** The meeting approved the director's remuneration at amount of not more than Baht 6.0 million .

The resolution was passed by the following votes:

Approve :	1,855,028,064	Votes Equal to	99.84 %
Disapprove :	100	Votes Equal to	0.00 %
Abstain :	2,997,802	Votes Equal to	0.16 %

**Agenda 11:** To consider any other business (if any)

-None-

The Chairman invited the shareholders to ask questions and suggestions .The shareholders asked the following questions.

**Mr.Jatuporn Plaincharoen , shareholder :**

In 2013, the Company's plan to expand 12 branches , will that be effect to company's gross margin and net profit margin decreased ? How about the company's solutions ?

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**Mr.Witton Suriyawanakul, Chief Executive Officer:**

For the decrease in gross margin was due to opening new branches simultaneously with the promotion and sales. However ,the company plans to increase the gross margin from House Brand products or Private Brand products. Currently, the company has accelerated to import of these goods increase that make the gross margin increase too. For the net profit margin is likely improve due to the company control selling and administrative expense (SG&A) not exceed 9% and reduce interest expense of long term debt.

**Mr.Supachai Jiyangkatin ,shareholder:**

Will the Mega Home of Homepro be effected to Global House?

**Mr.Witton Suriyawanakul, Chief Executive Officer:**

We look at all competitors in the same industry without negligence and now we do not see image of Mega Home. This industry is very large and interesting as a result of more competitors. In previous year, a new strategic partner(SCG Distribution) who are important in building materials industry had joined the investment with us that encourages Global House in services and financial. In addition, we are set up store for 15 days only that we can be sell in the next day.

**Mr.Boonchai Ngamwitrot , shareholder:**

In addition to sell of building material , does Global House has installation service?

**Mr.Witton Suriyawanakul, Chief Executive Officer:**

We have installation service with some type that no ongoing problems such as water heater and kitchen furniture which we import only, we will not compete with the sub-contractors because they are our customers.

**A shareholder :**

Which parts of the operation that the strategic partner have cooperate in order to reduce costs and increase profits and how about the policy of goods will be changed?

**Mr.Witton Suriyawanakul, Chief Executive Officer:**

We have cooperate with strategic partner in 3 parts. Firstly, sourcing goods for low cost of goods sold. Secondly, logistic due to this year the company will build a distribution center that the strategic partner who have expertise in this part which support Global House to distribute goods more efficiently. Finally, the staffs from the partner team help management more which make the company firm. And the policy of goods are still same ,we are not blocked but try to search quality products always.

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สาขาอุดรธานี	Tel. 0-4232-3785-7	Fax. 0-4224-4410
สาขาเชียงใหม่	Tel. 0-5312-4555-64	Fax. 0-5312-4567
สาขาระยอง	Tel. 0-3892-8222	Fax. 0-3892-8200
สาขาสกลบุรี	Tel. 0-3819-2123	Fax. 0-3819-2123

**บริษัท สยามโกลบอลเฮ้าส์ จำกัด (มหาชน)**  
**SIAM GLOBAL HOUSE PUBLIC COMPANY LIMITED**

232 หมู่ 19 ต.รอบเมือง อ.เมือง จ.ร้อยเอ็ด 45000

232 Moo 19 Tumbal Robmuang, Amphur Muang, Roi-et 45000 Thailand

The meeting had no further questions or comments. The Chairman thanked all shareholders and proxies for attending the Annual General Meeting of shareholders 2013 and declared the meeting adjourned at 3.45 pm.



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(Mr. Apisit Rujikeatkamjorn)

Chairman of the Board of Directors

Chairman of the Meeting



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